

# Fairhill Center

## 2005

# Annual Report

Diane and Brittany, age 10, are a pair. "When the judge said Brittany could live with me or go into foster care,



it was a no brainer. She had to come home with me, and we had to make it together. At Fairhill they understand Kinship Care - these social workers are here to really help, they understand a complicated system."



Mrs. Montgomery is raising five grandchildren - ages nine to two. She says: "Fairhill is all about people - a social worker called me every evening when she knew I needed support. A teacher at the school on the campus took my 9 year old grandson under her wing and gave him confidence, and a staff

member at the front desk said 'bring the kids in early and they can sit behind the desk with me.'"

Mr. Stewart had a pretty successful career - winning a salesman of the year award in 1958. A victim of fraud, he lost his apartment. Homeless, widowed, no children and without a social network, he was referred to the Senior Guest House by the Department of Senior and Adult Services and stayed for more than 3 months. While there he made friends with volunteer Ursula and her family. As a result of the services and relationship he discovered at the Senior Guest House at Fairhill, he lives in Rocky River in a senior apartment complex. Ursula and her family regard him as a foster grandfather - they visit with him regularly.



# 2005 Contributors

*In 2005 we met our goal to increase program services by 20%. We did this with the careful use of contributions, and with the continuous thoughtful deployment of older adult volunteers (also known as unpaid staff). Contributions fuel the staff and programming that allows Fairhill to serve older adults seeking knowledge, skills and resources for successful aging. Thank you!*

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Ed Singer's 75th birthday  
Edwin Singer

William F. Gates

Lee Warshawsky  
Jon and Jane Outcalt  
Stephanie FallCreek

James C. Wallace  
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\*Deceased

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has been made to ensure the  
accuracy of the names listed.  
Please contact us with any  
corrections.

# Strategic Planning for 06-08

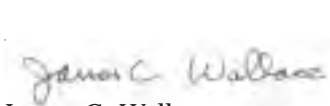
In 2005 the Fairhill team provided new life for the strategic plan. Acknowledging progress made under the 2002 strategic plan - completed renovation and productive occupancy of all townhouses, substantial main building renovation and improved facility operations, creation of the intergenerational playground, the establishment of the Senior Guest House, increased Annual Fund giving and the completed governance transition process to independent status - the team established a plan for 2006 through 2008.

Individual comments, one to one, small group, staff and Board committee conversations were used to review, update, and renew the 2002 - 2004 plan. After feedback was integrated, a draft of the proposed 2006-2008 Strategic Plan was presented to the Strategic Plan Work Group. The Work Group reviewed the draft individually, then met twice as a group to provide input and guidance to staff as the plan was refined.

The Work Group and the Executive Committee met jointly to make final recommendations on the plan. It was advanced to the full Board of Directors and adopted at the November 2005 Board meeting.

Fairhill deeply appreciates the Fairhill team - contributions of its Board and committee members, staff (paid and unpaid), participants and donors (individual and organizational). Each have played key roles in advancing our mission. To implement this strategic plan, each will be crucial to achieve the following goals to which we aspire.

- 1) Improve the financial strength of the organization, building at least a four month operating reserve.
- 2) Make best use of Fairhill's transition to independent governance, building new relationships and strengthening existing ones continuously.
- 3) Develop and deploy a diverse and powerfully effective paid and unpaid staff, with at least 200 committed unpaid staff persons in ongoing service.
- 4) Renovate buildings and grounds to optimum productivity, completing Kinship Village and achieving 95% occupancy.



James C. Wallace  
Chairman



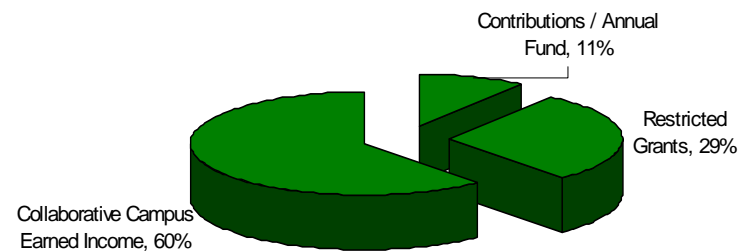
Stephanie FallCreek, DSW, LISW  
President / CEO

# 2005 Financial Summary

Fairhill Center is a nonprofit corporation recognized under Section 501(c)(3) of the Internal Revenue Code. Fairhill depends on gifts, grants and contributions as a critical source of funding for its programs and services.

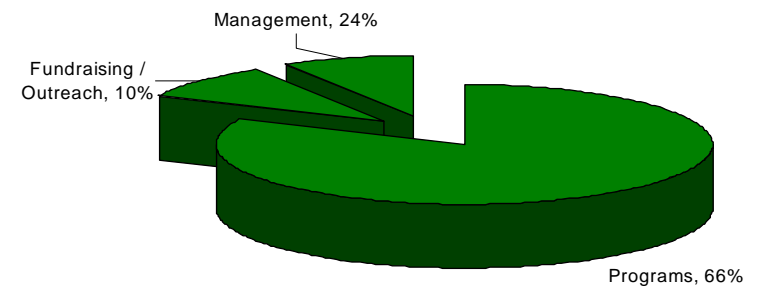
## Income

Contributions / Annual Fund	\$ 206,348
Restricted Grants	\$ 562,713
Collaborative Campus Earned Income	\$1,199,509
<b>TOTAL</b>	<b>\$1,955,800</b>



## Expenses

Programs	\$1,673,992
Fundraising / Outreach	\$ 197,573
Management	\$ 174,588
<b>TOTAL</b>	<b>\$2,046,153</b>



The Wortzman Company, certified public accountants, audited Fairhill Center's financial statements. Copies are available in the office of the President / CEO.

Fairhill Center  
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Cleveland, OH 44120  
(216) 421-1350